



Sales quotation

Houston Design Studio
KB Home Design Studio - Houston
11314 Richmond Avenue
Houston, TX 77082
USA

Document number 00596854-1
House plan 1631-134-884/A
Lot number Mustang Ridge 884835/3-2/16
Address 41727 Tumbleweed Pass Lane
Quotation date 7/5/2023
Consultant Brittani Ledezma
Consultant email bledezma@kbhome.com

Homebuyer
Douglas D Nicholls

Selected choices	Additional details	Sales quantity	Unit price	Net amount
Credits and Adjustments				
Option Contract Reduction	*** REMAINING DISCOUNT FOR SALES INCENTIVE 9FT PLATE \$6,209 *** DUP has input \$5,000	1	-1,209.00	-1,209.00
Credits and Adjustments total				-1,209.00
Exterior Brick				
Brick Front and Return Per Elevation Group 2 - 9' Plate	9ft Ceilings w/ Front Masonry Only - Claymex Grp #2 First Floor Only - Does not include Patio Columns Note: Brick Coverage per Community Specifications	1	6,209.00	6,209.00
Brick Color: Alpine *** SALES INCENTIVE ***				
Exterior Brick total				6,209.00
Exterior Colors				
Exterior Colors Scheme O	Siding: Gauntlet Gray 7019 - Trim and Garage: Dorian Gray 7017 Shutters: Web Gray 7075 Optional Gutters: Colonial Gray - Optional Front Door: Web Gray 7075.	1	Included	0.00
Exterior Colors total				0.00
Landscaping				
Pre-Construction Termite Treatment	Taexx Built in Pest Control System and BoraCare Termite pretreatment.	1	Included	0.00
Landscaping total				0.00
Patio Options				
Extended Covered Patio with Slab Per Plan		1	6,325.00	6,325.00



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Patio Options				
Patio Options total				6,325.00
Roofing Material				
25 Year Roofing Shingles		1	Included	0.00
Roof Color: Weathered Wood				
Roofing Material total				0.00
Garage Door(s) Options				
Garage Door Opener with 2 Transmitters at 2nd Bay	Garage door opener with 2 remote controllers.	1	599.00	599.00
Garage Door(s) Options total				599.00
Primary Bathroom(s) Conversions				
Primary Bathroom Extended Vanity with Sink and Cabinet	Double Sinks Per Plan	1	Included	0.00
Primary Bathroom Walk In Entry Shower	42x48 shower option replaces Primary Bathroom Tub/Shower combo; wall surrounds with included Tile; built-in LG Bella seat and clear enclosure.	1	969.00	969.00
Vendor: Daltile Product: C.F. Choice 12x12 Color: Fair Grout: 642 Ash 3/16" Lay: Straight/ No Liner Blanke: Silver Gray				
Primary Bathroom(s) Conversions total				969.00
Secondary Bathroom(s) Conversions				
Bathroom 2 Extended Cabinet with Knee Space		1	Included	0.00
Secondary Bathroom(s) Conversions total				0.00
Window Conversions				
Whole House Vinyl Windows		1	Included	0.00
Window Style: White				
Window Conversions total				0.00



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Dishwashers				
Whirlpool WDT750SAKZ Dishwasher Energy Star Large Capacity, 5 Cycles, 47 dBA - Fingerprint Resistant Stainless Steel		1	319.00	319.00
Dishwashers total				319.00
Ranges				
Whirlpool WEG515S0LS 5.0CuFt Slide-In ADA Gas Range w/Frozen Bake, 2 SpeedHeat Burners, Self Cleaning - Stainless Steel		1	849.00	849.00
Ranges total				849.00
Hoods				
UXT4130ADS 30" Under Cabinet Range Hood with FIT System, Powerful 2 Speed Fan, Grease Filter - Stainless Steel		1	Included	0.00
Hoods total				0.00
Kitchen Cabinets				
42" Kitchen Cabinets Woodmont Dakota Shaker Panel Maple Stain		1	1,890.00	1,890.00
Cabinet Woodmont Finish/Color: Smoke				
*** 9ft ceiling overlap ***				
Kitchen Cabinets total				1,890.00
Primary Bathroom(s) Cabinets				
Primary Bathroom Cabinets Vanity Raised to 36"	60 inch Vanity with Double Sinks will be raised from 30 inch to 36 inch.	1	249.00	249.00
Primary Bathroom(s) Cabinets total				249.00
Kitchen Countertops Backsplashes				
Kitchen Countertop Backsplash Group 2		1	149.00	149.00



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Kitchen Countertops Backsplashes				
Vendor: Emser Product: Catch 3x6 Color: Ice GL Lay Horizontal Offset/ No Liner Grout: 115 Platinum 1/8" Blanke: White				
Kitchen Countertops Backsplashes total				149.00
Kitchen Granite Countertops Backsplashes				
Kitchen Countertop 3cm Granite Slab Group 1		1	Included	0.00
Countertop Granite Color: Luna Pearl				
Edge: 3cm straight Sink: Vault				
Kitchen Granite Countertops Backsplashes total				0.00
Primary Shower Surround and Enclosures				
Shower Enclosure Frame Color Change Primary Bathroom	Option to upgrade frame color.	1	79.00	79.00
Shower Enclosure Styles: Rubbed Bronze				
Primary Shower Surround and Enclosures total				79.00
Bathroom(s) Tile Surrounds				
Fiberglass Tub/Shower with Tile Surround at Bathroom 2, Group 1	30 inch x 60 inch Tub/Shower combo. Includes standard tile.	1	Included	0.00
Vendor: Daltile Product: C.F. Choice 12x12 Color: Fair Grout: 642 Ash 3/16" Lay: Straight/ No Liner Blanke: Silver Gray				
Bathroom(s) Tile Surrounds total				0.00
Kitchen Sinks				
Self-Rimming Single Bowl Kitchen Sink - Stainless Steel	Vault Sink. Only available with Quartz or Granite Kitchen Countertops.	1	660.00	660.00
Kitchen Sinks total				660.00
Kitchen Faucets				
Moen Sleek Spring Kitchen Faucet 5925 One Handle Pulldown Wand - Chrome		1	305.00	305.00
Kitchen Faucets total				305.00



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Bathroom Faucets				
Moen Seena Bathroom Faucet 5010 WaterSense 2 Handle Low Arc Centerset Lav - Chrome		3	Included	0.00
Bathroom 2 (1x); Primary Bathroom (2x)				
Bathroom Faucets total				0.00
Secondary Bathroom Sinks				
Undermount Porcelain Sink at Bathroom	Upgrade Rectangle Bathroom Sink. Must select qty for all baths	3	Included	0.00
Bathroom 2 (1x); Primary Bathroom (2x)				
Secondary Bathroom Sinks total				0.00
Other Room(s) Toilets				
Elongated Toilet 1	Option will upgrade secondary baths to an elongated toilet standard height.	1	95.00	95.00
Bathroom 2				
Tubs, Sinks & Toilets Category Color - LD: White				
Elongated Toilet 2	Comfort Height Primary Bath Only	1	180.00	180.00
Primary Bathroom				
Tubs, Sinks & Toilets Category Color - LD: White				
Other Room(s) Toilets total				275.00
Shower Faucets				
Moen Seena Shower Only T5152EP WaterSense Showerhead and Trim - Chrome		1	No Charge	0.00
Primary Bathroom				
Shower Faucets total				0.00
Tub Shower Faucets				
Moen Seena Tub/Shower Faucet T5153EP WaterSense Showerhead, Trim and Spout - Chrome		1	Included	0.00
Bathroom 2				



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Tub Shower Faucets				
Tub Shower Faucets total				0.00
Plumbing Accessories				
Bathroom 2 Accessories - Chrome		1	Included	0.00
Bathroom 2				
Primary Bathroom Accessories - Chrome		1	Included	0.00
Primary Bathroom				
Plumbing Accessories total				0.00
Plumbing Extras				
1/3 HP Garbage Disposal		1	Included	0.00
Gas Stub for Dryer		1	359.00	359.00
Rinnai Tankless Hot Water Heater Group 1		1	Included	0.00
Ultra Filter, Single Stage Drinking Water System		1	Included	0.00
Plumbing Extras total				359.00
Air Conditioner Options				
ecobee3 Lite Energy Star Qualified, Wi-Fi Smart Thermostat		1	Included	0.00
Honeywell F100 Media Air Cleaner		1	Included	0.00
Air Conditioner Options total				0.00



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Electrical Other				
Dimmer Switch		2	99.00	198.00
Locations To added traverser lights in - Great Room - Nook				
Rocker Switches - Whole House	Upgrades entire house to flat decorator switches.	1	149.00	149.00
Electrical Other total				
				347.00
Interior Outlets				
220V Interior Electrical Outlet to Dryer		1	Included	0.00
Laundry Room				
USB Receptacle with 2 USB charging ports and 1 traditional electrical outlet	Included at Kitchen Only	1	Included	0.00
Kitchen and Pantry				
Reference centravu for location				
Interior Outlets total				0.00
Low Voltage				
Basic Phone and Cable - Included		1	Included	0.00
Refer to Notes				
KB Connect - Basic Package	HomePro:G101 - Value Pack Structural Wiring. Includes 1 outlet at wiring panel.	1	1,539.00	1,539.00
Refer to Notes				
Low Voltage total				1,539.00
Interior Generation Lighting				
Energy Star Traverse Lyte 14550S Surface Mount 6 Inch LED 3000K, White - Existing Circuit		6	55.00	330.00
Great Room (3x); Nook (3x)				
Reference centravu for location				



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Interior Generation Lighting				
Energy Star Traverse Lyte 14550S Surface Mount 6 Inch LED 3000K, White - New Circuit		2	65.00	130.00
Great Room (1x); Nook (1x)				
Reference centravu for location				
Interior Generation Lighting total				460.00
Exterior Lights				
Double Flood Lights with Single Switch		1	99.00	99.00
Back Porch				
Reference centravu for location				
Exterior Lights total				99.00
Exterior Generation Lighting				
Energy Star Garage Coach Wilburn 8690901EN3 Medium One Light Outdoor Wall Lantern		2	99.00	198.00
Lighting Finishes: 12 Black				
Placed on each side of garage				
Exterior Generation Lighting total				198.00
Secondary Bedroom(s) Generation Lighting				
Energy Star Bedroom 5328EN3 Two Light Ceiling Flush Mount		1	Included	0.00
Whole House				
Lighting Finishes - LD: 962 Brushed Nickel				
Secondary Bedroom(s) Generation Lighting total				0.00
Secondary Bathroom(s) Generation Lighting				
Energy Star Bathroom Alturas 4424604EN3 Four Light Wall Bath		2	69.00	138.00
Bathroom 2 (1x); Primary Bathroom (1x)				
Lighting Finishes - LD: 05 Chrome				
Secondary Bathroom(s) Generation Lighting total				138.00
Ceiling Fans				
Ceiling Fan Prewire Only with 2 Switches		1	59.00	59.00
Back Porch				



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Ceiling Fans				
Ceiling Fans total				59.00
Paint/Drywall				
Sherwin-Williams Low-VOC Painters Edge paint, SW 7008 Alabaster		1	Included	0.00
Paint/Drywall total				0.00
8' Entry Doors				
Therma-Tru Entry Door FC860 Fiber-Classic Oak Collection 6 Panel - Stain Grade	8ft - Standard Front Door w/ 9ft Ceiling. Available in 4 stain colors. Note: Per Elevation. Not available w/ Transom Window	1	No Charge	0.00
Door Color: Dark Walnut				
8' Entry Doors total				0.00
Entry Door Hardware				
Kwikset SmartKey Entry Door Hardware Amador Level 1		1	99.00	99.00
Door Hardware Finish: 514 Matte Black				
Entry Door Hardware total				99.00
Exterior Doors				
Exterior Rear Door Location 2	Upgrade 8' Exterior Rear Door Full Lite 2 with Blind Insert.	1	269.00	269.00
Back Porch				
Exterior Doors total				269.00
Interior Doors				
Whole House 6 Panel Interior Doors 1		1	Included	0.00
Interior Doors total				0.00
Interior Door Hardware				
Kwikset Interior Door Hardware Polo Knob Whole House Level 1		1	Included	0.00
Door Hardware Finish: 15 Microban Satin Nickel				
Interior Door Hardware total				0.00



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Woods/Alternative Woods Blinds				
A Better Blind 2 inch Smooth Faux Wood Cordless Blinds with Modern Valance Whole House Package - Snow White	Whole house package only includes operable windows; will not include fixed windows or exterior rear door	1	989.00	989.00
Woods/Alternative Woods Blinds total				989.00
Tile				
C.F. Choice 12x12 Glazed Ceramic - Included		-1	Included	0.00
Front Entry Area; Kitchen and Pantry; Nook				
C.F. Choice Ceramic Tile Colors: SELECTION REQUIRED, Flooring Lay Types: Straight, Flooring Grout Types: Custom Grout, Grout Colors: SELECTION REQUIRED				
Tile total				0.00
Vinyl Plank				
Layton Lake 7" x 48" - Choice		1	4,529.00	4,529.00
Extended Entry and Coat Closet; Front Entry Area; Great Room; Hallway to Bedroom(s); Kitchen and Pantry; Nook				
Layton Lake Vinyl Plank Colors: 5052 Fresh Pine, Flooring Lay Types: Straight				
Vinyl Plank total				4,529.00
Color changes				
Tile				
C.F. Choice 12x12 Glazed Ceramic - Included		0	Included	0.00
Bathroom 2; Laundry Room; Primary Bathroom				
C.F. Choice Ceramic Tile Colors: CS23 IRON (1x); SELECTION REQUIRED (-1x), Flooring Lay Types: Straight, Flooring Grout Types: Custom Grout, Grout Colors: Custom-165 Delorean Gray (1x); SELECTION REQUIRED (-1x)				
Tile total				0.00
Room size changes				
Carpet				
Vineyard Creek PET Polyester - Included		1	Included	0.00
Included Carpet Area (Bedroom 2 with Closet, Bedroom 3 with Closet, Primary Bedroom, Primary Bedroom Closet)				
Vineyard Creek Carpet Colors: 00510 - Concrete (1x); SELECTION REQUIRED (-1x), Carpet Pad: 3/8" Crushguard 5lb				
Material Price per SF \$ 0.00				
Carpet total				0.00

Quotation total	26,753.00
Previous confirmed total	231,995.00
Total sales price	258,748.00

Prices and availability of all selections are subject to change