

PEST
CONTROL

CONFIDENTIAL BUSINESS OPPORTUNITY

Established Pest Control Company

San Diego County · Nearly 30 years in business

ASKING PRICE

\$99,900

Asset sale · terms negotiable

~30

years serving San Diego County

~500

accounts serviced in the last 90 days

4,500+

past & current customers in the database

4

service trucks included

The opportunity

A well-known local pest control name, built one customer at a time over nearly three decades. The company serves homes, apartments, condos, HOAs, restaurants and commercial properties across San Diego County.

This is a working route, not just a customer list. About 500 accounts were serviced in the last 90 days, most on recurring quarterly or monthly plans, including multi-property apartment and property management portfolios. Billing records show steady revenue year over year, with 2026 tracking at or above 2025.

Why buyers like it

- **Recurring revenue from day one.** Established quarterly and monthly service plans already on the schedule.
- **Skip the startup years.** A recognized name, phone numbers and customer base that took decades to build.
- **Grown by referral.** Repeat customers and word of mouth, with little paid advertising. Positive online reviews.
- **Upside built in.** 4,500+ past customers to reactivate, plus room to add services and modern marketing.

Next step

Sign the NDA for the name, location and financials. Please don't contact the business.

What's included

- ~500 active recurring accounts
- Customer database, records and service history
- Trade name, logo and long-standing goodwill
- 4 service trucks and equipment
- Business phone numbers, websites and email
- Leased office; assignment may be available

Active customer mix



- Residential homes · about 60%
- Apartments & rental properties · about 25%
- Commercial, HOA, office & care facilities · about 15%

Ideal buyer

A licensed pest control operator ready to own their own company, or an established pest company looking to add route density and recurring revenue in San Diego County.

Information is from seller records and has not been independently verified by the broker. Buyer to independently verify all information, including customer counts, revenue and asset condition. Offered as an asset sale; real property not included.

Jason Kardos, Broker

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**Request the NDA
& full package**