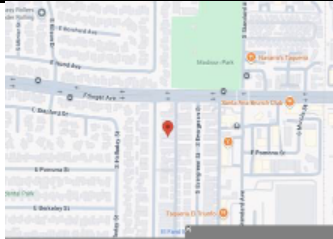


Hoyt Real Estate

Multi-Residential Investment - Operating Information

Property Address: 1671 Cedar, Santa Ana

Summary			Photo		Map	
Price: \$1,250,000 Down Payment: 35% \$437,500 Number of units: 4 Cost per Unit: \$312,500.00 Current GRM: 13.43 Market GRM: 10.23 Current CAP: 4.83% Market CAP: 7.03% Year Built / Age: 1961 Approx. Lot Size: 6,970 Approx. Gross RSF: 3,279 Cost per Net RSF: \$381.21						
			Loan Amount: \$812,500 Terms: 6.00% Payment \$4,062.50		APN 014-242-28 Term/Yrs 30 DCR 1.24	
Annualized Operating Data						
Current Rents				Market Rents		
Scheduled Gross Income:		\$93,084		\$122,160		
Vacancy Rate Reserve:		2,327	2.50%	3,054		2.50%
Gross Operating Income:		90,757		119,106		
Expenses:		30,383	32.64%	31,255		25.59%
Net Operating Income:		60,374		87,851		
Loan Payments:		48,750		48,750		
Pre Tax Cash Flows:		11,624	2.66%	39,101		8.94%
Principal Reduction:		0		0		
Total Return Before Taxes:		11,624	2.66%	39,101		8.94%
¹ As a percent of Scheduled Gross Income ² As a percent of Down Payment						
Scheduled Income						
No. of Units	Bdrms/ Baths	Approx. Sq. Ftg.	Monthly Rent (Avg)	Monthly Income	Monthly Rent	Monthly Income
3	2+1	869.75	\$2,025	\$6,076	\$2,595	\$7,785
1	1+1	669.75	\$1,545	\$1,545	\$2,395	\$2,395
RR						
		1	\$1,681	M-to-M		
		2	\$1,859	M-to-M		
		3	\$2,536	M-to-M		
		4	\$1,681	M-to-M		
Total Scheduled Rent:				\$7,757	\$10,180	
Laundry					\$0	
Monthly Scheduled Gross Income:				\$7,757	\$10,180	
Annualized Scheduled Gross Income:				\$93,084	\$122,160	
Utilities Paid by Tenant: Electricity, Gas						
Annualized Expenses:						
		Estimated	Current	New		
Taxes			\$14,000	\$14,000		
Insurance			\$3,000	\$3,000		
Utilities			\$8,760	\$8,760		
Maint. & Rep.			\$1,800	\$1,800		
Off Site Mgmt			\$2,793	\$3,665		
City Lic & Perm			\$30	\$30		
Total Expenses:			\$30,383	\$31,255		
Per Net Sq. Ft:			\$9.27	\$9.53		
Per Unit:			\$7,596	\$7,814		

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