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|-----------------|--------------|
| ESTIMATE        | #775         |
| EXPIRATION DATE | Nov 21, 2026 |
| TOTAL           | \$15,000.00  |

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ESTIMATE

Option #1

| Services                                                 | amount      |
|----------------------------------------------------------|-------------|
| HVAC Professional Heating & Air Conditioning Services    | \$15,000.00 |
| PROPOSAL – NEW AIR CONDITIONING & HEAT PUMP INSTALLATION |             |

Total Installation Price: \$15,000.00

Project Description

310 HVAC proposes to furnish and install a new 2-ton central heat pump heating and air conditioning system to provide efficient, reliable year-round comfort throughout the residence.

The proposed system will provide both cooling and heating capabilities through an energy-efficient electric heat pump. Installation will include the necessary equipment, standard materials, labor, and connections required for a complete and operational system.

Scope of Work

1. Equipment Installation

- \* Furnish and install one new 2-ton (24,000 BTU) heat pump system.
- \* Install outdoor heat pump condenser in a suitable location.
- \* Install matching indoor air handling equipment or compatible components as required for the application.
- \* Properly secure and support all installed equipment.
- \* Install equipment in accordance with manufacturer specifications and applicable installation standards.

2. Refrigerant & Mechanical Connections

- \* Furnish and install necessary refrigerant piping and connections between indoor and outdoor equipment.
- \* Insulate refrigerant piping as required.
- \* Pressure-test refrigerant connections and evacuate the system using proper HVAC installation procedures.
- \* Complete refrigerant charging and system adjustments as required.

3. Electrical & Controls

- \* Complete standard electrical connections required for the new HVAC equipment, utilizing suitable existing electrical infrastructure where available.
- \* Install appropriate equipment disconnects and electrical connections as required.
- \* Install and configure a compatible wall-mounted thermostat.
- \* Verify proper operation of heating, cooling, and control functions.

5. Condensate Drainage & Safety

- \* Install or connect condensate drain piping as required.
- \* Provide appropriate condensate overflow protection where applicable.
- \* Verify proper drainage and safe operation of the equipment.

6. System Startup & Commissioning

- \* Perform a complete operational startup of the new system.
- \* Test heating and cooling operation.
- \* Verify refrigerant system performance, electrical operation, airflow, and thermostat functionality.
- \* Make necessary adjustments for efficient and reliable operation.
- \* Clean the work area and remove installation-related debris and replaced equipment, if applicable.

Warranty

Manufacturer Equipment Warranty: 10 years parts and compressor, subject to the selected manufacturer's warranty terms and registration requirements.

310 HVAC Labor & Workmanship Warranty: 1 year from the installation completion date.

Extended labor warranty coverage may be available through an eligible 310 HVAC Service Agreement.

Project Clarifications & Exclusions

This proposal is based on the preliminary information provided regarding the residence and the requested 2-ton heat pump installation.

Because a detailed on-site evaluation has not yet been completed, final equipment selection, installation locations, electrical requirements, ductwork suitability, and system configuration will be confirmed before installation.

The quoted price assumes a standard installation with reasonably accessible equipment locations and suitable existing infrastructure.

The following items are excluded unless specifically agreed upon in writing:

- \* Major electrical panel upgrades, new electrical service, or extensive electrical modifications.
- \* Structural modifications, framing, drywall repair, painting, or finish restoration.
- \* Unforeseen construction conditions or concealed deficiencies.
- \* Permits, Title 24 documentation, HERS testing, inspections, and associated compliance fees unless specifically included.

Payment Terms

Total Proposed Installation Cost: \$15,000.00

Payment balance is due upon completion of the installation.

Accepted Payment Methods:

- \* Cash — Preferred
- \* Check
- \* Zelle
- \* Credit Card — 3% processing fee applies

Estimate Validity: This proposal is valid for 30 days from the date of issuance.

Thank you for considering 310 HVAC for your home's heating and air conditioning needs.

Our goal is to provide a professional installation with quality equipment, proper system setup, and dependable long-term performance.

Once the installation details have been confirmed, we can coordinate scheduling and move forward with the project.

We appreciate the opportunity to earn your business.

310 HVAC

Services subtotal: \$15,000.00

**Total** **\$15,000.00**