



# SunPower® Solar Purchase Proposal

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# SUNPOWER®

**CSLB #890895**

# SunPower® Solar System Overview

## Home solar never looked so good.

With more than 35 years of solar leadership, only SunPower delivers the experience, performance and protection you need to make the most of your solar investment.



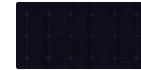
### SYSTEM SIZE



2.80  
kWp (DC)

8  
Panels

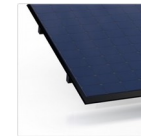
### COMPONENTS



SOLAR PANELS

X21  
Series

350  
Watts



MOUNTING SYSTEM

InvisiMount



MONITORING SYSTEM

mySunPower™

SOLAR ELECTRICITY  
GENERATION

YEAR 1 PRODUCTION (EST.)

4,386 kWh

# Example of Savings for New Homes Customers<sup>1</sup>

This proposal contains estimated electricity savings and usage data. Your monthly bill will vary based on actual energy usage.

WITHOUT SUNPOWER  
**\$234** /month  
 AVERAGE ELECTRIC BILL (EST)<sup>1</sup>

VS

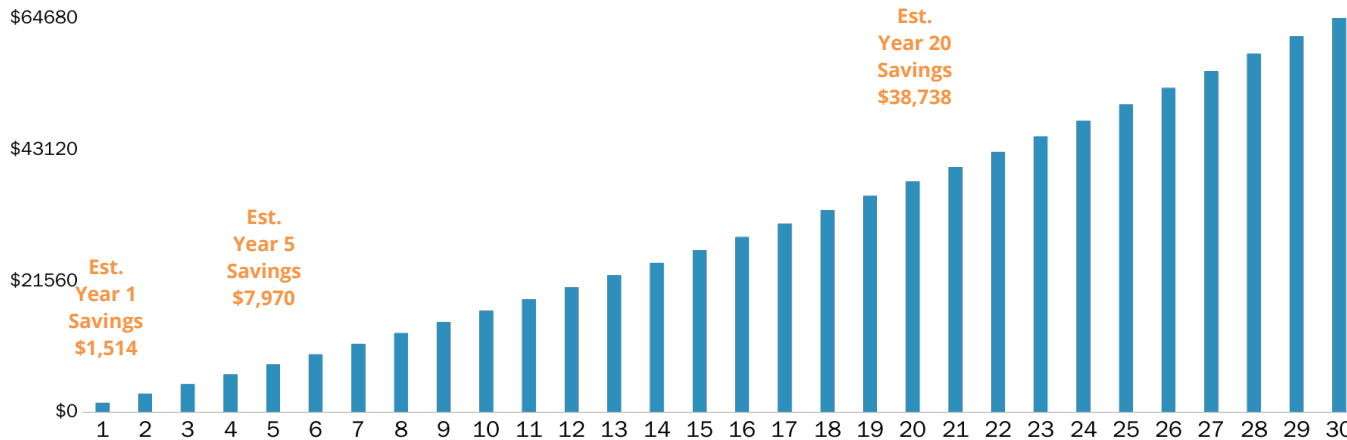
WITH SUNPOWER  
**\$73** /month  
 AVERAGE ELECTRIC BILL (EST)

APPROXIMATE INCREASE TO  
 MORTGAGE PAYMENT  
**\$38**/month  
 (BASED ON A 4.00% 30-YEAR FIXED MORTGAGE)<sup>3</sup>

SAVE <sup>1</sup>  
**\$123** /month (est.)

## 30-YEAR Financial Benefit (EST.)

Example of Electric Bill Savings<sup>2</sup>  
 Graph based on electric rate growing 4% annually



## Estimated Finance Amount

Price from Builder <sup>6</sup>	\$9,955
20.0% Down Payment	-\$1,991
<b>Total Amount Financed</b>	<b>\$7,964</b>

## Estimated First Year Costs

Year 1 Payments	\$456
20.0% Down Payment	+\$1,991
<b>Total Year 1 Cost:</b>	<b>\$2,447</b>

## Estimated Credits & Savings

26.0% Federal tax credit <sup>4</sup>	\$2,588
Year 1 Electricity Savings:	+\$1,514
<b>Total Year 1 Benefits</b>	<b>\$4,102</b>

See Important Information on Page 6

# Electricity



By replacing expensive utility electricity with SunPower solar electricity, you can save money.

WITHOUT SUNPOWER

**\$0.432** /kWh  
AVERAGE UTILITY COST (EST.)<sup>1</sup>

VS

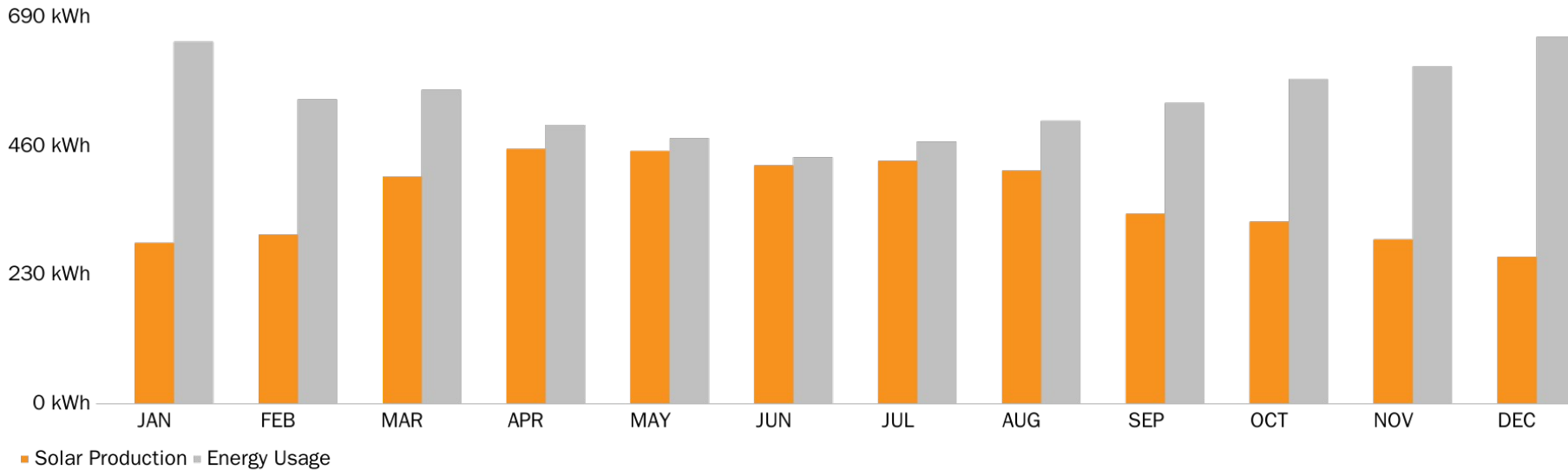
WITH SUNPOWER

**\$0.103** /kWh  
SOLAR ELECTRICITY COST (EST.)<sup>5</sup>

## CURRENT ELECTRIC CONSUMPTION VS. ESTIMATED SOLAR ELECTRICITY PRODUCTION

PEAK AC OUTPUT: 2.51 kWp

Est. Usage from Solar: 4,386 kWh  
Est. Usage from the Grid: 2,116 kWh



See Important Information on Page 6

# SunPower® Complete Confidence

A BETTER WARRANTY STARTS WITH A BETTER PRODUCT.

Every part of your SunPower Equinox® system is meticulously designed to work perfectly together, and rigorously tested for long-term reliability. That's why the SunPower® Complete Confidence Warranty is the only solar warranty to cover your whole system (not just panels).



## Comprehensive System Warranty

The SunPower warranty ensures both product quality and the highest power production in the industry.

### 25 Years

- Panels
- Microinverters
- Racking
- Power production

### 10 Years

- Monitoring hardware



## Comprehensive Service Warranty

It's the best warranty you may never have to use. But if you do, we make it simple and quick.



Laptop and smart phone not included.

# Important Information About Assumptions Made in this Proposal

**This proposal expires 15 days from date generated unless otherwise stipulated by SunPower or its representatives. Other terms and conditions may apply.**

Post-Solar Rate Schedule is San Diego Gas & Electric Co, 2020 Proposed Residential Service - 2020 Proposed Rate 3309493

1. This proposal is based on an estimate of the average energy use of a similarly sized square footage home in your climate zone, as well as the electric utility serving the community, and the default residential rate schedule. SunPower does not warrant or guarantee these savings. The utility rates reflected in the estimated utility costs and savings in this Proposal are based on current rates but may be higher if a publicly announced proposed rate increase is expected to be in effect when your system is activated. Ask your Solar Advisor for details.
2. Annual savings is a function of the difference between the estimated net system cost of the SunPower System and the value of solar, which includes projected energy bill savings. Values shown assume an annual escalation of 4% in your utility bill (which may vary). Energy bill savings are estimates, without any tax effects applied. Payment and SunPower cost per kWh includes applicable sales tax. Estimated net savings over 30 years assumes no discounting of cash flows.
3. Approximate increase to mortgage payment is based on 4.00% fixed-rate, 30-year mortgage. Actual monthly payments will vary based on your system and mortgage terms.
4. Tax Credits and Rebates vary and are subject to change. SunPower does not warrant, guarantee or otherwise advise its customers about specific tax outcomes. Please consult your tax advisor.
5. Estimated electric bill savings and electric consumption are based on homes similarly configured to your homes, as well as on the percentage energy offset estimate. Monthly electricity bills vary based on actual usage.
6. The purchase price of the solar system is set by your builder, not SunPower.